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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	11/01/06	AND ENDING	10/31/07
<u> </u>	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: Weitzel Fir	nancial Services, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.
1665 Embassy West Drive, Suite 100			
	(No. and Street)		
Dubuque	lA	520	02-2259
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN RE	GARD TO THIS REP	ORT
Timothy J. Weitzel			(563) 583-6020
			Area Code - Telephone Number
B. ACCO	DUNTANT IDENTIFIC	ATION	
INDEPENDENT PUBLIC ACCOUNTANT w	nose oninion is contained in t	his Report*	
Eide Bailly LLP	nose opinion is contained in	mo Report	
(Name – if individual, state last, firs	t, middle name)	
3999 Pennsylvania Avenue, Suite 100	Dubuque	IA	52002-2639
(Address)	· (City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			PROCESSED
☐ Accountant not resident in Unite	d States or any of its possess	sions.	PROCESSED JAN 0 8 2008
	FOR OFFICIAL USE ON	LY	JAN 0 8 2008
			THOMSON FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

Meitzel Financial Services as of October 31 20 07 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: PATRICIA S. FARRELL Commission Number 742564 My Comm. Exp. 2225 Notary Public This report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Financial Condition. (d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. Exempt under 15c3-3(k)(1) (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.	I,		Timothy J. Weitzel , swear (or affirm) that, to the best of
Weitzel Financial Services October 31 20 07 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: PATRICIA S. FARRELL Commission Number 742584 My Comm. Exp. Notary Public This report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Financial Condition. (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. Exempt under 15c3-3(k)(1) (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.	my	kno	owledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
October 31 20 07 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: PATRICIA S. FARRELL Commission Number 742564 Wy Comm. Exp. 1742564 Wy Comm. Exp. 1742564 Wy Comm. Exp. 1742564 Title Notary Public This report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. Exempt under 15c3-3(k)(1) (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.		ν	/eitzel Financial Services
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(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the	×	0)	
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.		(1.)	
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.		(K)	
(I) An Oath or Affirmation.	চ্য	(I)	
(i) An Oath of Affirmation. (m) A copy of the SIPC Supplemental Report.		` '	
(iii) A copy of the SIPC Supplemental Report. (iii) A copy of the SIPC Supplemental Report. (iii) A copy of the SIPC Supplemental Report.			

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Weitzel Financial Services, Inc. Dubuque, Iowa

Financial Statements

October 31, 2007

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INDEPENDENT AUDITOR'S REPORT

The Board of Directors Weitzel Financial Services, Inc. Dubuque, Iowa

We have audited the accompanying statement of financial condition of Weitzel Financial Services, Inc., as of October 31, 2007, and the related statements of income, stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we do not express such an opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of **Weitzel Financial Services**, **Inc.**, as of October 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Dubuque, Iowa

December 13, 2007

Code Sailly LLP

Weitzel Financial Services, Inc. Statement of Financial Condition October 31, 2007

ASSETS		
Current Assets		
Cash	\$	78,517
Commissions Receivable		9,322
Total Current Assets		87,839
Noncurrent Assets		
Equipment		122,531
Intangibles		17,000
Less: Accumulated Depreciation and Amortization		(70,813)
Net Noncurrent Assets		68,718
Total Assets	\$	156,557
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Commissions Payable	\$	2,676
Accrued Payroll		6,726
Income Tax Payable		1,387
Total Current Liabilities		10,789
Deferred Income Taxes	_	3,668
Total Liabilities		14,457
Stockholders' Equity		
Common Stock, \$10 Par Value		
Authorized 1,000,000 Shares		
Issued 2,000 Shares		20,000
Additional Paid-In Capital		46,192
Retained Earnings		75,908
Total Stockholders' Equity		142,100
Total Liabilities and Stockholders' Equity	\$	156,557

Weitzel Financial Services, Inc. Statement of Income Year Ended October 31, 2007

Revenue	
Commissions	\$ 617,472
Other Income	35,000
Auto Inclusion	9,219
Interest Income	248
Total Revenue	661,939
Operating Expenses	
Wages	310,423
Commissions	196,709
Pension Expense	40,388
Payroll Taxes	15,049
Seminars and Educational	106
Office Supplies	6,350
Telephone	3,962
Utilities	1,770
Repairs and Maintenance	4,514
Postage	2,907
Insurance and Bonding	12,956
Licenses and Fees	3,468
Advertising	2,084
Professional Fees	10,476
Meals and Entertainment	116
Vehicle Expense	9,126
Rent	18,192
Property Tax	3,249
Depreciation and Amortization	21,619
Total Operating Expenses	663,464
(Loss) Before Income Taxes	(1,525)
Income Taxes	(57)
Net (Loss)	\$(1,582)

Weitzel Financial Services, Inc. Statement of Stockholders' Equity Year Ended October 31, 2007

	_	Common Stock	_	Additional Paid-In Capital	_	Retained Earnings	_	Total
Balance - October 31, 2006	\$	20,000	\$	46,192	\$	77,490	\$	143,682
Net (Loss)		<u> </u>	_		_	(1,582)	_	(1,582)
Balance - October 31, 2007	\$_	20,000	\$_	46,192	\$	75,908	\$_	142,100

Weitzel Financial Services, Inc. Statement of Cash Flows Year Ended October 31, 2007

Operating Activities:	
Net (Loss)	\$ (1,582)
Changes to Net Income not Affecting Cash:	
Depreciation and Amortization	21,619
Deferred Income Taxes	(1,937)
Changes in Assets and Liabilities:	
Commissions Receivable	(2,425)
Commissions Payable	(397)
Prepaid Taxes	527
Income Tax Payable	1,387
Accrued Expenses	 944
Net Cash Provided by Operating Activities	18,136
Investing Activity:	
Equipment Purchases	 (1,203)
Net Increase in Cash	16,933
Cash at Beginning of Year	 61,584
Cash at End of Year	\$ 78,517

Notes to Financial Statements

NOTE 1. Principal Activity and Significant Accounting Policies

Principal Business Activity

The Company operates as a broker/dealer under the Securities and Exchange Act of 1934. The Company limits its activity to selling mutual funds, insurance, annuities, and variable annuities.

The Company operates under the provisions of Paragraph (k)(1) of Rule 15c3-3 of the Securities and Exchange Commission and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k)(1) provide that the Company carries no margin accounts, promptly transmits all customer funds, and delivers all customer securities and, accordingly, does not otherwise hold funds or securities for, or owe money or securities to customers. The Company instructs customers to make payments out directly to the fund into which the customer is investing.

Concentration of Credit Risk

Concentration of credit risk exists when changes in economic, industrial, or geographic factors similarly affect groups of counterparts. Weitzel Financial Services, Inc. operates in the northeastern Iowa, southeastern Wisconsin, and northwestern Illinois areas. Due to this, the Company's operations are dependent upon this region's economic condition.

Trade Date Basis

Commission revenue and related expenses are recorded on a trade date basis.

Equipment

Equipment is carried at cost. Expenditures for maintenance and repairs are charged directly to income and expenditures for major replacements and betterments are capitalized. Depreciation is computed using the declining balance method over the estimated useful lives of the assets ranging from five to seven years.

Intangible Assets

Intangible assets are carried at cost. Amortization is computed using the straight-line method over a period of 15 years.

Notes to Financial Statements

NOTE 1. Principal Activity and Significant Accounting Policies (Continued)

Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of equipment for financial and income tax reporting and any operating loss carryforward. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

Estimates

The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Commissions Receivable

Commissions receivable are uncollateralized obligations due from mutual fund and insurance companies under normal trade terms. Commissions receivable are recorded at an amount computed by multiplying the stated commission rate, set by the mutual fund or insurance company, by the total amount invested by the client or the value of the insurance policy.

<u>Advertising</u>

The Company expenses all advertising costs as incurred. Total costs expensed during the year ended October 31, 2007, were \$2,084.

NOTE 2. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The rule also provides that equity capital may not be withdrawn or dividends paid if the resulting net capital ratio would exceed 10 to 1. As of October 31, 2007, the Company's net capital ratio, net capital, and net capital requirement were as follows:

Notes to Financial Statements

NOTE 2. Net Capital Requirements (Continued)

Net Capital Ratio	-	.16/1
Net Capital	<u>\$</u>	78,382
Net Capital Requirement	\$	5,000

The Securities and Exchange Commission has adopted certain amendments to its net capital rule requiring increased minimum net capital for brokers and dealers in securities. The Company maintains that it is subject to a \$5,000 minimum net capital requirement. The Company is still subject to the requirement that if aggregate indebtedness multiplied by 6-2/3% is higher, the minimum net capital would be increased to the higher amount.

NOTE 3. Reserve Requirements

The Company is exempt from the Securities and Exchange Commission's Rule 15c3-3 under Section (k)(1) and, therefore, is not required to make the periodic computation for determination of reserve requirements, and information relating to the possession and control requirements under Rule 15c3-3 is not required herein.

NOTE 4. Income Taxes

The net deferred tax liability consists of the following components as of October 31, 2007:

Deferred tax liability – equipment

<u>\$ 3,668</u>

The components giving rise to the net deferred tax asset (liability) described above have been included in the accompanying statement of financial condition as of October 31, 2007, as follows:

Noncurrent liabilities

<u>\$ 3,668</u>

Notes to Financial Statements

NOTE 4. Income Taxes (Continued)

The provision for income taxes charged to income for the year ended October 31, 2007, consists of the following:

Deferred tax provision	\$ (1,937)
Currently paid or payable	 1,994
	\$ <u>57</u>

NOTE 5. Operating Leases

The Company is committed to a 60-month lease for office space, effective October 1, 2007, through September 30, 2012. The future minimum rentals due are as follows:

Year Ending October 31,	
2008	\$ 24,949
2009	25,822
2010	26,726
2011	27,661
2012	28,629
	<u>\$ 133,787</u>

Total lease expense for the year ended October 31, 2007, was \$18,192.

NOTE 6. Pension Plan

The Company contributes up to 25% of eligible wages under a simplified employee pension plan to the individual retirement accounts of its eligible employees. The employee must be twenty-one years of age, be employed three of the last five calendar years, and earn at least \$400 annually (subject to inflation). Pension expense was \$40,388 for the year ended October 31, 2007.

Notes to Financial Statements

NOTE 7. Intangible Asset

The Company has recorded an intangible asset for a client list purchased from a former broker.

Cost of client list	\$	17,000
Less accumulated amortization		(6,044)
Unamortized cost at October 31, 2007	<u>\$</u>	10,956

Amortization expense for the year ended October 31, 2007, was \$1,133.

Amortization expense for succeeding years is as follows:

Year Ending October 31,	
2008	\$ 1,133
2009	1,133
2010	1,133
2011	1,133
2012	1,133
Thereafter	5,291
	\$10,956

Supplementary Information



INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

The Board of Directors Weitzel Financial Services, Inc. Dubuque, Iowa

We have audited the accompanying financial statements of Weitzel Financial Services, Inc., as of and for the year ended October 31, 2007, and have issued our report thereon dated December 13, 2007. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Dubuque, Iowa

December 13, 2007

Esde Sailly LLP

Weitzel Financial Services, Inc. Schedule I

Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission October 31, 2007

NET CAPITAL

Total Stockholders' Equity from the Statement of Financial Condition <u>Deductions</u>	\$ 142,100
Equipment	(68,718)
Net Capital before Haircuts Haircuts on Marketable Securities	73,382
Net Capital	<u>\$ 73,382</u>
COMPUTATION OF NET CAPITAL REQUIREMENT	
Minimum Net Capital Required – Higher of 6 2/3% times Aggregate Indebtedness or \$5,000	<u>\$ 5,000</u>
AGGREGATE INDEBTEDNESS	
Total Aggregate Indebtedness Included in the Statement of Financial Condition	<u>\$ 10,789</u>
Ratio of Aggregate Indebtedness to Net Capital	.16/1



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

The Board of Directors Weitzel Financial Services, Inc. Dubuque, Iowa

In planning and performing our audit of the financial statements and supplemental schedule of **Weitzel Financial Services**, **Inc.**, (the Company) for the year ended October 31, 2007, we considered its internal control, including control activities for safe-guarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at October 31, 2006, to meet the SEC's objectives.

This report is intended solely for the use of management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Dubuque, Iowa

December 13, 2007

Sally LLP